

3182 - Business Development, CRM Management & Acquisition Internship in Seville

Location:	Sevilla, Spain
Languages:	Spanish (Intermediate) and English (Intermediate)
Fields:	Human resources, Business, Hospitality / Tourism, Digital marketing

Description:

Our collaborator is a high growth technology startup company based in Seville. They are focusing on offering technological solutions in the field of tourism. They are currently looking for a proactive person, eager to learn and interested in Startups and technology to join their team.

Tasks:

- Qualification of new leads.
- Data registration, maintenance and updating of CRM data.
- Review of CRM data. Generation of corrections and follow-up requests.
- Participation in the design of processes to ensure the quality of CRM data.
- Segmentation of data and preparation of campaigns.
- Generation of reports and panels.
- Incident management with users.
- Development and monitoring of KPIs
- Collaborate in the development of the business from the management of the customer database

Requirements:

Studies related to business administration, finance, tourism etc.
Minimum 4 months
Fluent in English and at least b1/b2 Spanish
Training agreement

Internship hours: 35 per week

Location: Seville, Spain

Remuneration: 300 euros per month

3181 - Online Marketing & Customer Acquisition Internship in Seville

Location:	Sevilla, Spain
Languages:	Spanish (Intermediate) and English (Intermediate)
Fields:	Human resources, Communication / Journalism, Economics / Finance, Business, Digital marketing
Extra benefits:	Salary of 200-300 €.

Description:

Our collaborator is a high growth technology startup company based in Seville. They are focusing on offering technological solutions in the field of tourism. They are currently looking for a proactive person, eager to learn and interested in Startups and technology to join their team.

Tasks:

- Configure and maintain existing SEM campaigns (Google Adwords, Bing,etc) and social networks.
- Develop Inbound Marketing actions of their different platforms and in particular of Link Building and SEO offsite.
- Creation, analysis and monitoring of email marketing campaigns
- Management of their CRM and Marketing Automation system
- Management of the expansion strategy of their various projects.
- Measurement, analysis and optimization of the effectiveness of the different actions of Marketing
- Communication and commercials through Google Analytics and other tools.
- Manage / monitor Google Analytics configuration: creation of objectives, A / B testing and creation of Dashboard.
- Coordination of the different departments of technology, Marketing, Operations, etc.

Requirements:

Studies related to marketing, business administration etc.
Minimum 4 months
Fluent in English and at least b1/b2 Spanish
Training agreement

Internship hours: 35 per week

Location: Seville, Spain

Remuneration: 300 euros per month

3172 - Italian- Social Media Internship in Llinars de Valles, Barcelona

Location:	Barcelona, Spain
Languages:	Spanish (Intermediate) and English (Intermediate) Italian
Fields:	Communication / Journalism, Advertising, Economics / Finance, Business, Digital marketing
Extra benefits:	Salary of 200-300 €.

Description:

Our collaborator is one of the most important E commerce company for pets with a worldwide presence located in Llinars de Valles, Barcelona. Their current goal is to become the most important pet e commerce company in the Southern Europe. They are offering a wide range of product (approximately 70 000) and they own a warehouse of more than 3000m2.

Their team consists of a group of young professionals passionate and enthusiastic for pets and Online Marketing. They are offering an excellent internship atmosphere with new and fully equipped offices of more than 800m2.

They are currently looking for students with languages (Spanish and Italian or French) for a period of 5-6 months to join their Social Media Department.

Tasks:

- Development of marketing, communication and social media campaigns
- Creation, control and management of content. Dialogue, conflict resolution and revitalisation of communities and social networks.
- Monitoring, analysis and reporting of results
- Development and creation of new social media strategies
- Management of monitoring tools and content programming

Requirements:

Fluent in Spanish (at least b1) and in Italian
Minimum duration of 5 months
Proactive, flexible and adaptable in an environment of constant changes.
No experience required

Remuneration:

225 euros net per month

Monday to Friday: 9 a.m. to 5 p.m.

Location: Llinars del Valles, Barcelona

3171 - Portuguese- Sales internship in Madrid, Spain

Location:	Madrid, Spain
Languages:	English (Intermediate) Portuguese
Fields:	Business

Description:

Our collaborator is a young but dynamic group who has experiences in innovation in Marketing and Communication. Their Sales Department is seeking potential and dedicated candidates to join their team in Madrid, Spain for beauty products targeting both men and women. Joining this team, you will have invaluable opportunities to learn the most advanced techniques of sales and communication as well as practical experience in E-commerce industry.

Tasks:

- Sales report, control of ERP and online shop of the country
- Contact and communicate with clients (B2C), email answering, Skype, phone calls, etc.
- Commercial support of and improvement proposals in order to boost sales in each country
- Telephone support B2B support and affiliation if necessary

Requirements:

- They are looking for candidates with a native standard level of Swedish
- Spanish will be a plus
- Relevant study fields
- Strong communication and negotiation skills
- Prior experience is not compulsory but a plus

Internship hours:

40 hrs/ week, 200 euros per month or
part-time ,20 hours , between 100-200 euros depending on the profile.

Location: Madrid

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To apply, please go to <http://apply.spain-internship.com/>. Please write your university and coordinator name when applying.

3164 - Marketing internship in Bilbao

Location:	Bilbao, Spain
Languages:	Spanish (Beginner) and English (Native)
Fields:	Communication / Journalism, Advertising, Public Relations, Economics / Finance, Business, Digital marketing
Extra benefits:	Salary of 200-300 €.

Description:

Our collaborator is an ecommerce company based in one of the most important cities in Spain, Bilbao. The company is one of the most famous online store for second hand clothes for women where you can find and buy an infinite variety of clothes.

The company will provide and great opportunity for professional development by building relationships and apply skills and knowledge learned in the classroom to on-the-job experiences.

Are you looking for marketing internship? If you're wondering what a career in marketing looks like, then this is a great opportunity for you! Apply now!

Position: Marketing assistant

- Online marketing
- SEO and SEM
- Social network assistant
- Developing new markets and collaborations
- Sales

Requirements:

- Advance English
- Spanish at least a2 level is required
- Interested in fashion
- Writing knowledge

Conditions:

- Full time position
- 350€ monthly
- Minimum duration 5 months

3159 - European Sales and Business Development Internship for a Graduated Student in Girona, Spain

Location:	Girona, Spain
Languages:	Spanish (Intermediate) and English (Native) English
Fields:	Human resources, Communication / Journalism, Events, Translator, Advertising, Public Relations, Politics, Copywriting, Languages, Social Sciences, Law, Economics / Finance, Business, Digital marketing
Extra benefits:	Salary of +500 €.

Description:

Our collaborator is a quality accredited translation agency based in Girona, Spain. They are specializing in the translation of technical, scientific and business documentation. Their clients include multinational companies operating in sectors such as Engineering, Biotechnology, Pharmaceuticals, Marketing, Chemicals and Manufacturing. Their team consist of a young team of project managers and commercial managers so it is easy to make friends and integrate within the community! Due to the significant business growth of the company in recent years they are looking for business development intern with the possibility to stay in the company upon the completion of his internship. This role will be to target international companies in Europe. They offer a structured step in your international sales and marketing career, with ongoing training in both sales and strategic marketing. You will have a clear progression plan from the moment you join the company. They are building up their sales team and expect successful candidates to manage both the business development and account management aspects of the role within their first 6-12 month in the company. The role will include regular trips to various European countries and potentially the Middle East to meet with clients, attend exhibitions and to represent the company with the Managing Director at customer events.

As a European Sales Executive your main tasks will be:

- Cold calling leads to convert into prospects and thereafter new clients
- Meet monthly sales targets and margin objectives
- Work with company CRM system and develop your personal Sales Pipeline
- Development of the company sales strategy in coordination with the Commercial Director
- Working in association with Marketing to further develop the strategic marketing activities and your personal marketing requirements for presentations, sales meeting, targeting key groups or communities
- Key account management of your personal Key accounts
- Reporting directly to the Commercial director
- Build your own network of key decision makers within multinational companies

Requirements:

- Recent graduated student and be able to obtain training agreement
- Minimum duration of 6-12 months
- English at a C2 level
- Spanish - minimum intermediate level
- University degree (in Business, Marketing or Translation would be a plus)
- Knowledge of computer systems, Windows and Office applications as well as any CRM systems
- Powerful and eloquent communicator
- Sales attitude; confident and not apprehensive about calls to leads and prospects
- Team player
- Goal oriented
- With a strong desire to build a career in sales

The offer:

- 400 euros gross per month
- In-depth and ongoing training in sales and account management
- Pleasant and dynamic work atmosphere in the Girona province of Catalonia
- International travel to trade fairs and client meetings included in the role so candidate must be prepared to travel. No excess travel requirements.
- 37.5 hours per week (From Monday to Thursday from 9-2 and 3-6, Friday from 9-2:30)
- 25 days holiday per year plus public holidays
- Full training will be provided
- Candidate must be able to work in Europe (Spain)
- Possibility to remain in the company upon the completion of the internship

3107 - Spanish native Customer Management

Location:	Sabadell, Spain
Languages:	English (Advanced) Spanish
Fields:	Translator, Copywriting, Business, Digital marketing
Extra benefits:	Salary of 200-300 €.

Description:

Our collaborator is a company producing stickers at a high standard of quality and sustainability using the latest technology for cutting and printing to create them. Their offices are located in Sabadell, Barcelona, Spain. Their team consists of talented designers from the decoration and e-commerce industry and their goal is to boost the decoration sector giving the customers an opportunity to be in direct contact with the producers.

After reaching the Spanish market and initiating a process of successful internationalization, the person who joins the team will be responsible as well for the management of content at an international level and as well will be responsible for the Spanish and South American market.

Main tasks:

- Customer service management
- Translations of products and documentation

Language skills:

- Spanish as a native standard
- Fluent English

Requirements:

- Higher education undergraduate
- Highly motivated
- International ambitions
- Any previous SEO / marketing in E-commerce experience is a plus.

Education:

Business administration, Marketing, PR, Advertising

Benefits:

225€ / month
Real possibilities of being hired

3101 - Spanish - Sales and Marketing internship in Barcelona, Spain

Location:	Barcelona, Spain
Languages:	Spanish (Native) and English (Intermediate) Spanish
Fields:	Business
Extra benefits:	Salary of +500 €.

Description:

Our collaborator is a renting boats company located in Barcelona, Spain. It's a young a dynamic company that works in all over Spain. The company is now opening new markets in USA, Australia and South America and would need to have people to help with the business development.

Position: Sales and Marketing Assistant

Tasks:

- Sales assisting.
- Web advertisement management.
- Social Media management as Facebook and Instagram.
- Landings and blogs translations.

Requirements:

- Spanish mother tongue
- Very good writing skills
- A certain level in English
- Dynamism and enthusiasm
- Business sense
- Organization and rigor
- Knowledge of the nautical world is a plus
- An experience in Business Development / sales / customer support is a plus

Conditions:

- Full time position.
- 500€ monthly.
- Available minimum 6 months

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3073 - Finance internship, in Barcelona, Spain

Location:	Barcelona, Spain
Languages:	English (Advanced)
Fields:	Human resources, Economics / Finance, Business
Extra benefits:	Salary of 400-500 €.

Description:

Our collaborator is a company, specialised in cultural exchange programs in the United States. They offer positions for students, to do their internship in hotels and restaurants.

The requested tasks are:

- Help track expenditures and keep bank and card statements updated
- Make sure all balances are correct at the end of every month for petty cash, bank accounts and sponsors
- Track client's payments and control partner accounts, including the preparation of all invoices and sending weekly reminders for pending amounts
- Complete HR related tasks, such as the welcoming of new employees and interns in the company, as well as the organization of team building activities
- Assist with Placement International's intern and employee recruitment processes
- Assist Director of Operations (and other Managers occasionally)
- Participate in weekly meetings regarding the company
- Welcome new team members and prepare all documents necessary, including the training
- Help maintain the office and keep it running smoothly in terms of daily and monthly accounting

Requirements:

- Fluent English and strong writing skills
- Internationally minded
- Available 6 to 12 months internships

Benefits:

- 300 € per month

Location:

Barcelona

3071 - Reception and Customer management Internship in Valencia

Location:	Valencia, Spain
Languages:	Spanish (Intermediate) and English (Intermediate)
Fields:	Hospitality / Tourism
Extra benefits:	Salary of 100-200 €. Includes accommodation.

Description:

Our collaborator is a high quality Hostels chain, based in Spain and the United States. Awarded by Tripadvisor during many years as the best hostels in Spain, they are customer oriented being really important for them the customer care and the relation with the guests. Their staff is fun and close, making the stay of the customers as good as possible.

Reception and Customer relationship management position:

Tasks:

As a Reception and Customer relationship management member of a hostel, you will have to get involved in many different tasks, whilst remaining positive and keeping a smile on your face when dealing with customers. We really believe that this will be a really good experience to get to know different hotel areas.

Main tasks

- Develop customer service policies and procedures
- Handle face-to-face enquiries from customers
- Checking guests in and out
- Basic concierge assistance
- Planning and organizing group arrivals
- Day to day processing and input of group reservations while following hotel reservations policy
- Maintaining a positive selling approach to maximise yield in both occupancy and rates
- Liaising with other departments to prepare for group arrivals
- Assisting the Front office with closing accounts
- Answering all of the calls promptly in a courteous and efficient manner

Requirements

- Fluent in English
- Able to provide a training agreement
- Open to operate in different shifts Morning, Afternoon, Night, depending on the candidate.
- Some of the positions may require a certain level of Spanish.

Benefits

The internship is paid 100 € a month + Accommodation with the other staff and breakfast. Internet is also provided as well as living expenses as water, electricity, etc..

3067 - Front Desk and Customer Services in Barcelona

Location:	Barcelona, Spain
Languages:	English (Advanced)
Fields:	Business, Hospitality / Tourism
Extra benefits:	Includes accommodation. Breakfast and dinner

Description:

Our colleague is an exclusive hostel, based in Barcelona city center. They are customer oriented which is really important for them as well as customer care and guest relations. The Hostel is equipped with a stylish, modern and vintage rooms for all travellers. It's a hostel full of life where style and glamour combine with a fresh, fun and crazy twist!

Tasks:

- Check in and check out.
- Collect payments.
- Social media and visual communication management.
- Keep updated the Social Media platforms (taking pictures and adding to the platform)
- Welcoming guests and giving general information about the city.
- Giving guests all information about Hostel regulations, explaining Hostel facilities to arriving guests
- Promoting and informing the guests about daily/weekly activities.
- Helping to develop hostel events.
- Receiving feedback and complaints
- Administration tasks: booking, reservations, emails, calls, etc.

Requirements:

- English good level.
- Other language is a plus
- Open-minded, social and respectful.
- Minimum of 3 months

Benefits:

- Accommodation shared with mix gender.
- Half board (breakfast and dinner)

3066 - Sales - North America

Location:	Sevilla, Spain
Languages:	English (Native)
Fields:	Business
Extra benefits:	Salary of 100-200 €.

Description:

Our collaborator is a successful and innovative company located in Seville. They are a world leading company in their field with a list of famous clients such as Disney, Greenpeace and many others. They have a young, funny, and versatile team who is currently looking for an intern that can add value to their company. You would be working in the Commercial department, selling the company's product and advising the clients. If you are interested in sales or marketing then look no further as this is the place for you.

Sales position:**Tasks:**

- Marketing and selling the company's products
- Customer Service and advising the clients
- Dealing with daily challenges that may arise
- Achieving company's business Objectives
- Content translations.
- Meetings organization.

Requirements:

- English as a native standard
- Experience in Sales and Marketing or related studies
- Knowledge of Microsoft Office, Internet and databases

Remuneration:

- 200€ monthly

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3059 - Sales - Poland

Location:	Sevilla, Spain
Languages:	English (Intermediate) Polish
Fields:	Business
Extra benefits:	Salary of 100-200 €.

Description:

Our collaborator is a successful and innovative company located in Seville. They are a world leading company in their field with a list of famous clients such as Disney, Greenpeace and many others. They have a young, funny, and versatile team who is currently looking for an intern that can add value to their company. You would be working in the Commercial department, selling the company's product and advising the clients. If you are interested in sales or marketing then look no further as this is the place for you.

Sales position:**Tasks:**

- Marketing and selling the company's products
- Customer Service and advising the clients
- Dealing with daily challenges that may arise
- Achieving company's business Objectives
- Content translations.
- Meetings organization.

Requirements:

- Poland level as native standard
- Experience in sales and marketing
- Knowledge of Microsoft Office, Internet and databases

Remuneration:

- 200€ monthly

3053 - Back office internship in a 5* Hotel in Seville

Location:	Sevilla, Spain
Languages:	Spanish (Intermediate) and English (Intermediate)
Fields:	Communication / Journalism, Events, Public Relations, Economics / Finance, Business, Hospitality / Tourism
Extra benefits:	Accommodation+meals during working hours

Description:

Our collaborator is a well-known design hotel in the centre of the capital of Andalusia being a reference in the whole country for its design, location and concept. The hotel is located in the historical Centre of Seville in front of the Cathedral and a couple of minutes away from the shopping streets.

The hotel is exclusive, having only 60 rooms of 5 different types. Every room is fully equipped and created with a difference concept. The location is an amazing complex consisting of 7 restaurants, cocktail bars, wellness spa, outdoor swimming pool and a great big terrace

With this internship you will develop skills such as organization, responsibility and commercial skills. You will be immersed in a multilingual environment so you will be able to learn and practice languages.

Customer service:

- Customer care
- Reservation management
- Tourism information
- Sometimes maybe help in the reception with bookings

Requirements:

- Fluent in English
- Intermediate level of Spanish

Benefits:

- Housing in the city centre of Seville
 - Meals
 - Locker
 - Training day
- Minimum 3 months

3051 - Designer Intern in Barcelona

Location:	Barcelona, Spain
Languages:	English (Native)
Fields:	Design, Graphic design, Business, Arts
Extra benefits:	Salary of 100-200 €.

Description:

Our collaborator is an e-commerce company based in Barcelona. They are offering printed clothing with personalized logos for fashion brands, staff uniforms and promotional clothing for events, exhibitions, seminars, trade shows and much more. Printed promotional products, such as flyers, business cards, printed pens, and banners are also available.

The company has more than 15 years of experience in the printing industry and are experts in every aspect of design and printing! They are in an internationalization process and they are currently looking for young motivated individuals who could support their Graphic Design team.

Tasks:

- Redrawing artwork files and logos, and creating vector graphics for clients logos
- Creating visual template mock ups for clients
- Creating and enhancing product images for our e-commerce site
- Web graphic material for blog, website and marketing material
- Design of graphical elements, sliders, buttons for the website

Minimum Qualifications:

- Excellent written skills in English – Spanish a huge advantage
- Keen eye & attention to detail
- Professional, Responsible, Trustworthy & Punctual

Benefits

0-500 euros depending on the candidate profile, to be determined after interview with the company.

Availability

Minimum 5 months of internship

Full time

3002 - Human Resources Assistant Internship in Seville

Location:	Sevilla, Spain
Languages:	English (Native) English
Fields:	Human resources, Business
Extra benefits:	Salary of 100-200 €.

Description:

Our collaborator is the largest online booking platform for unique nature-based accommodations all over the globe with emphasis on a five-star experience. They are offering to their clients a luxury experience of a lifetime that allows them to collect moments, not things! Close your eyes and think. Where do you want to go? What do you want to see? Where would you like to explore? That's what these destinations are all about.

Their team consists of globally minded individuals from over 10 different nationalities, who put a lot of thought and effort into cultivating a fun but also productive office culture, all of whom are interested in experiential travel and have lived abroad at least once in their lifetime. So, would you like to make your internship in a multicultural environment? Don't lose this opportunity!

Tasks:

- Regularly check and update various data sheets, maintaining accurate team information
- Provide customer service internally to other members of the team
- Set up appointments and meetings for team members both internally and externally
- Ensure smooth flow of information by answering team members questions
- Draft job descriptions that translate corporate culture and uphold its brand
- Support in the reception, onboarding, monitoring and offboarding of interns
- Enhance and spread company's vision and mission through sharing feedback and ideas
- Create and distribute necessary documents
- Assist with recruitment of new interns
- Assist in essential administrative tasks

Desired Skills/ Qualifications

Ideal candidates should possess the following:

- Fluency in English
- Studies related to Human Resources
- Be detail oriented
- Be empathetic and have a strong interest in talent management
- Be comfortable with using various Microsoft Office applications and Google sheets

Conditions:

40h/week
200€/monthly

Duration:

Minimum 5 months

2817 - Paid 550€/month - IT (UX/UI) Front end react native development internship in Nanterre (Paris, France)

Location:	Strasbourg, France
Languages:	English (Advanced)
Fields:	IT & Web development
Extra benefits:	Salary of +500 €.

Description:

Our collaborator is a technological start up who develops platforms and apps to improve people's life. They are working in new projects and therefore, would be interested in having some extra help in their departments.

This position would be a role for someone who is really skilled in UI/UX or Front end react native.

Targeted profiles:

On top of analytical and hard skills, we value :

- Commitment, Energy,
- Entrepreneurship, ownership of assignment,
- Self starters,
- Teamwork, fun to work with,
- Strong execution skills and creativity.

Requirements

IT background

Github or online portfolio with previous projects

Candidate must demonstrate a record of activities in the field

English fluent

Starting date 2nd January

Benefits

554,40€ per month

Education and training plan

2816 - Paid 550€/m Sales internship in Nanterre (Paris, France)

Location:	Strasbourg, France
Languages:	Spanish (Intermediate) French
Fields:	Business
Extra benefits:	Salary of +500 €.

Description:

Our collaborator is a technological start up who develops platforms and apps to improve people's life. They are working in new projects and therefore, would be interested in having some extra help in their departments.

Some of the tasks may be:

- Develop market research
- Contact potential customers via phone, mailing and other systems
- Assist with payments
- Provide support to customers

Targeted profiles:

On top of analytical and hard skills, we value :

- Commitment, Energy,
- Entrepreneurship, ownership of assignment,
- Self starters,
- Teamwork, fun to work with,
- Strong execution skills and creativity.

Requirements

Sales background

Candidate must demonstrate a record of activities in the field

English fluent

Benefits

554,40€ per month

Education and training plan

**1594 - Internships in events and entertainment in Salou (Tarragona), Benidorm (Valencia), Spain
(Accommodation + food included)**

Location:	Malaga, Spain
Languages:	Spanish (Intermediate) and English (Advanced)
Fields:	Events, Sports, Hospitality / Tourism
Extra benefits:	Includes accommodation.

Description:

Inspired by a commitment to excellence, our collaborator is a famous Hotel chain currently looking for motivated individuals to join their animation team, helping them with different animation activities, social events and other tourist activities! The mission of their team is to create unforgettable memories for their guests with a constantly creative approach.

You will closely do your internship alongside the entertainment team and support the event managers.

They need stone-and-bone entertainers with loads of energy a huge smile on their faces and a great team spirit for this position! You don't need to have experience to apply for this position but you definitely need to be active and friendly person!

If you like working with people from all ages and being on stage then this is your big chance!

Tasks:

- Sport activities (football, volleyball, etc.)
- Cultural activities (City tours)
- Recreational activities (Dances, Crafts)
- Games, Dancing Shows

Language requirements:

- English advance and intermediate Spanish

Other requirements:

- The candidate should be a dynamic person, decisive and sympathize with children.
- Available for at least 3 months.

Benefits:

- Accommodation and food will be provided

Locations:

Different location in the beautiful Spanish coasts (Malaga, Salou , Benidorm, Girona)

Be determined during the interview with the company

Internship hours:

40 hours per week

1592 - Event and Entertainment Internship on the Spanish Coast - English

Location:	Alicante, Spain
Languages:	English (Advanced)
Fields:	Sports, Hospitality / Tourism
Extra benefits:	Includes accommodation.

Description:

Inspired by a commitment to excellence, our collaborator is a famous Hotel chain currently looking for motivated individuals to join their animation team, helping them with different animation activities, social events and other tourist activities! The mission of their team is to create unforgettable memories for their guests with a constantly creative approach.

You will closely do your internship alongside the entertainment team and support the event managers.

They need stone-and-bone entertainers with loads of energy a huge smile on their faces and a great team spirit for this position! You don't need to have experience to apply for this position but you definitely need to be active and friendly person!

If you like working with people from all ages and being on stage then this is your big chance!

Tasks:

- Sport activities (football, volleyball, etc.)
- Cultural activities (City tours)
- Recreational activities (Dances, Crafts)
- Games, Dancing Shows

Language requirements:

- English advance

Other requirements:

- The candidate should be a dynamic person, decisive and sympathize with children.
- Available for at least 3 months.

Benefits:

- Accommodation and food will be provided

Locations:

Different location in the beautiful Spanish coasts (Malaga, Salou , Benidorm, Girona)

Be determined during the interview with the company

Internship hours:

40 hours per week

1591 - Event and Entertainment Internship on the Spanish Coast - English and basic Russian

Location:	Tarragona , Spain
Languages:	English (Intermediate)
Fields:	Events, Sports, Public Relations, Hospitality / Tourism
Extra benefits:	Includes accommodation.

Description:

Inspired by a commitment to excellence, our collaborator is a famous Hotel chain currently looking for motivated individuals to join their animation team, helping them with different animation activities, social events and other tourist activities! The mission of their team is to create unforgettable memories for their guests with a constantly creative approach.

You will closely do your internship alongside the entertainment team and support the event managers.

They need stone-and-bone entertainers with loads of energy a huge smile on their faces and a great team spirit for this position! You don't need to have experience to apply for this position but you definitely need to be active and friendly person!

If you like working with people from all ages and being on stage then this is your big chance!

Tasks:

- Sport activities (football, volleyball, etc.)
- Cultural activities (City tours)
- Recreational activities (Dances, Crafts)
- Games, Dancing Shows

Language requirements:

- English and basic Russian will be a plus

Other requirements:

- The candidate should be a dynamic person, decisive and sympathize with children.
- Available for at least 3 months.

Benefits:

- Accommodation and food will be provided

Locations:

Different location in the beautiful Spanish coasts (Malaga, Salou , Benidorm, Girona)

Be determined during the interview with the company

Internship hours:

40 hours per week

2819 - Assistant of School Relations Internship, in Barcelona, Spain

Location:	Barcelona, Spain
Languages:	English (Advanced)
Fields:	Business
Extra benefits:	Salary of 400-500 €.

Description:

Our collaborator, is a company specialised in cultural exchange programs in the United States. They offer positions for students, to do their internship in hotels and restaurants..

The requested tasks are:

- Assist the department of School Relations
- Follow up their events and international fairs
- Collaborate with the process of the candidates from partner schools
- Provide documents for meetings and develop new promotional material
- Assist with the organization international recruiting trips
- Support students with their visa administrative processes
- Research for new markets
- Other tasks related to growth and new partnership agreement

Requirements:

- Well spoken and polished presentation
- Fluent English and strong writing skills
- Internationally minded
- Available 6 to 12 months internships

Benefits:

- 300 € per month

Location:

Barcelona

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1389 - Finnish - Sales internship in Madrid

Location:	Madrid, Spain
Languages:	English (Intermediate) Finnish
Fields:	Business
Extra benefits:	Salary of 400-500 €.

Description:

Our partner is a young business group that focuses strongly on the Research and Development in the field of marketing and communication. They are looking for active and dedicated interns to join their professional team in Sales Department for beauty products targeting both men and women. By being a part of this organization, you will have a precious opportunity to learn more about the most advanced techniques of sales and communication that they have implemented so far, not to mention practical experience in the industry of E-commerce.

Tasks:

- Contact with clients (B2C), email answering , skype, phone calls, etc.
- Commercial support of every country
- Sales reports
- Sales control of ERP and online shop of the country
- Improvement proposals in order to boost sales in each country
- Telephone support B2B support and affiliation if necessary

Requirements:

- They are looking for candidates with a native language standard of Finnish
- Spanish will be a plus
- Relevant study fields
- Strong communication and negotiation skills
- Prior experience is not compulsory but a plus

Internship hours:

40 hrs/ week, 200 euros per month or
part-time ,20 hours , between 100-200 euros depending on the profile.

Location: Madrid

1377 - Paid 300€/month Project Manager Internship in Barcelona, Spain

Location:	Barcelona, Spain
Languages:	English (Advanced)
Fields:	Business
Extra benefits:	Salary of 200-300 €.

Description:

Our collaborator, is a company specialised in cultural exchange programs in the United States. They offer positions for students, to do internship in hotels and restaurants.

The requested tasks are:

- Recruiting potential candidates.
- Coordinating content updates through website and email campaigns.
- Implementing customer satisfaction techniques.
- Developing, implementing, and monitoring social media strategies.
- Assisting with the visa process and guidance for travel arrangements.

Requirements:

- Fluent English and strong writing skills
- French or/and Spanish preferred
- Internationally minded
- Excel, Word, basic Photoshop and Acrobat knowledge
- Available 6 to 12 months

Benefits:

- 300 € per month

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To apply, please go to <http://apply.spain-internship.com/>. Please write your university and coordinator name when applying.

2792 - Bar internship in an Hotel in L'Escala

Location:	Girona, Spain
Languages:	English (Advanced)
Fields:	Hospitality / Tourism
Extra benefits:	Salary of 200-300 €. Includes accommodation.

Description:

Our collaborator is a tourist company dedicated to the management of Hotels and Tourist apartment. It's located in Costa Brava (L'Escala, Girona). The Hotel have wonderful sea views. It has a large swimming pool for adults and children, children's playground,...

The requested tasks are:

- To prepare and serve beverages
- To advise the guests in their choice of beverage and explore new recipes.
- To collect the glasses and keep the area neat and tidy
- To prepare the room, clean and maintain clean: preparation of tables, dishwashing, stocking refrigerators, coffee makers, machine washing glasses.
- Serving breakfast, lunch and dinner

Requirements:

- English and Spanish will be a plus.
- Candidates from Tourism area preferably or with interest in working in Management and Customer Service.

Internship hours: 35 h / week

Benefits:

- 294,00 gross per month
- Accommodation (shared room same gender) + 3 meals/day

2796 - Kitchen internship in an Hotel in L'Escala

Location:	Girona, Spain
Languages:	English (Advanced)
Fields:	Hospitality / Tourism
Extra benefits:	Salary of 200-300 €. Includes accommodation.

Description:

Our collaborator is a tourist company dedicated to the management of Hotels and Tourist apartment. It's located in Costa Brava (L'Escala, Girona). The Hotel have wonderful sea views. It has a large swimming pool for adults and children, children's playground,...

The requested tasks are:

- To prepare breakfast
- Kitchen basics tasks under the supervision of the departure manager
- Basic cooking operations such as cutting food and food preparation
- Customer service
- Buffet replacing

Requirements:

- English and Spanish.
- Candidates from Tourism area preferably or with interest in working in Management and Customer Service.

Internship hours: 35 h / week

Benefits:

- 294,00 gross per month
- Accommodation (shared room same gender) + 3 meals/day

This document is property of Spain Internship S.C.

To apply, please go to <http://apply.spain-internship.com/>. Please write your university and coordinator name when applying.

2793 - Reception internship in an Hotel in L'Escala

Location:	Girona, Spain
Languages:	English (Advanced) French
Fields:	Hospitality / Tourism
Extra benefits:	Salary of 200-300 €. Includes accommodation.

Description:

Our collaborator is a tourist company dedicated to the management of Hotels and Tourist apartment. It's located in Costa Brava (L'Escala, Girona). TheHotel have wonderful sea views. It has a large swimming pool for adults and children, children's playground,...

The requested tasks are:

- Check In / Check Out
- Receiving clients and all tasks related to it.
- Support and customer information at the reception.
- Answering reception's phone
- Incident management: maintenance and cleaning
- Management reports
- Reservation Payment Management

Requirements:

- English and Spanish.
- Candidates from Tourism area preferably or with interest in working in Management and Customer Service.

Internship hours: 35 h / week

Benefits:

- 294,00 gross per month
- Accommodation (share room same gender) + 3 meals/day

1294 - Spanish Speaking Hotel Management Intern

Location:	Barcelona, Spain
Languages:	Spanish (Advanced) and English (Intermediate)
Fields:	Hospitality / Tourism
Extra benefits:	Salary of 100-200 €. Spanish courses

Description:

Our collaborator is a medium size real estate company based in the city centre of Barcelona. They are offering accommodation assistance for more than 10 years. They are a young and ambitious team which is working professionally to assist customer for their visit Barcelona. Now, they decided to expand their multilingual team of young professionals. They are looking to fill in few positions described below.

Tasks:

- check in and out
- customer service
- answering to phone calls
- have a contact with customers in person
- informing about tours and tickets
- managing maintenance staff
- proceeding bookings
- managing channels and prices
- marketing tasks
- administrative work

Requirements:

- Business English and Spanish fluent, preferably but not necessarily one more language
- open minded and socially confident
- able to work in team but also ability to work independently and under stress
- comfortable with computers and smart phones

Internship hours:40 hours a week

Benefits: 150 € per month and free Spanish lessons

After fourth month the salary is increased every month for 50 € until the maximum of 450€

Duration: minimum 3 months

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1282 - SEO and Content Marketing Intern in Barcelona

Location:	Barcelona, Spain
Languages:	English (Native)
Fields:	Communication / Journalism, Business, Digital marketing
Extra benefits:	Salary of 400-500 €.

Description:

Our collaborator is a dynamic company of professionals that focus on marketing and community management for their own online dating brands. Unlike other dating sites, they are revolutionizing the way people understand casual meetings by offering diverse, free online spaces for dating. They are a young-spirited team, from a diversity of backgrounds, who enjoy coming to a place where they can be united and work in the same direction. They are looking for a motivated student to join the team at their stunning beachfront office in Barcelona for a 5-6 months project.

Tasks:

- Researching businesses and influencers.
- Managing SEO in English and uploading imagery to their database and online magazine.
- Establish closer working relationships through content.
- Track customer satisfaction
- Helping with backlinks and keywords research
- Identify and remove duplicate content

Requirements:

- Fluent in English
- Enjoying research to find and compare places and events
- Eye for detail in data entry and are accurate in repetitive tasks
- To be a broad-minded with terms like fetish, BDSM venues and kinky bloggers
- You have a great sense of humour

Conditions:

370 € /month

Full time internship

Healthy lunch at the office with veggie options

Daily learning hour (1pm - 2pm)

1266 - Assistant Director internship, in Barcelona, Spain

Location:	Barcelona, Spain
Languages:	English (Advanced)
Fields:	Business
Extra benefits:	Salary of 400-500 €.

Description:

Our collaborator is a company, specialised in cultural exchange programs in the United States. They offer positions for students, to do their internship in hotels and restaurants.

The requested tasks are:

- Create presentations for meetings
- Assist with international recruitment events
- Prepare all documents necessary for new trainees
- Prepare the Financial Statement (daily and monthly accounting)
- Participate in the organisation and follow up of international events
- Welcome new team members and prepare all documents necessary.

Requirements:

- Fluent English and strong writing skills
- Spanish and/or French desired
- Excel, Word, basic Photoshop and Acrobat knowledge
- Available 6 to 12 months internships

Benefit:

- 300 € per month

Location:

Barcelona

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To apply, please go to <http://apply.spain-internship.com/>. Please write your university and coordinator name when applying.

1264 - Placement Assistant internship, in Barcelona, Spain

Location:	Barcelona, Spain
Languages:	English (Advanced)
Fields:	Human resources, Business
Extra benefits:	Salary of 400-500 €.

Description:

Our collaborator is a company, specialised in cultural exchange programs in the United States. They offer positions for students, to do their internship in hotels and restaurants.

The requested tasks are:

- Answering all emails and Skype calls
- Conducting first contact
- Providing guidance to new participants
- Follow up with candidates already placed

Requirements:

- Fluent English and strong writing skills
- Internationally minded
- Available 6 to 12 months internships

Benefits:

- 300 € per month

Location:

Barcelona

2568 - Sales - PORTUGUESE

Location:	Sevilla, Spain
Languages:	Portuguese
Fields:	Communication / Journalism, Translator, Languages, Business
Extra benefits:	Salary of 100-200 €.

Description:

Our collaborator is a successful and innovative company located in Seville. They are a world leading company in their field with a list of famous clients such as Disney, Greenpeace and many others. They have a young, funny, and versatile team who is currently looking for an intern that can add value to their company. You would be working in the Commercial department, selling the company's product and advising the clients. If you are interested in sales or marketing then look no further as this is the place for you.

Sales position:**Tasks:**

- Marketing and selling the company's products
- Customer Service and advising the clients
- Dealing with daily challenges that may arise
- Achieving company's business Objectives
- Content translations.
- Meetings organization.

Requirements:

- Portuguese level as native standard
- Experience in sales and marketing
- Knowledge of Microsoft Office, Internet and databases

Remuneration:

- 200€ monthly

2824 - International trade Fuel Brokering internship in Valencia, Spain

Location:	Valencia, Spain
Languages:	Spanish (Native) and English (Intermediate)
Extra benefits:	Salary of 100-200 €.

Description:

Our collaborator is a trading company with presence in South and Central America and in Valencia, Spain. They trade various commodities within agriculture, marine fuel and metal. They established in 2016 and they are still in the early phase. They are looking for potential buyers and sellers of commodities in Europe and Africa to connect them with their stakeholders in Latin America.

The company is currently looking for an intern to support with the daily duties.

Tasks

- Daily updates of vessels list to our Brokers.
- Daily updates of pricing and indications.
- Prepare marketing materials.
- Various ad-hoc research and analysis.
- Participate in meetings.
- Identify potential customers/prospects.
- Administrative tasks.

Requirements

- Good level of English
- Spanish fluent
- Minimum stay 3 months. Preferable 6 months

OTHER REQUIREMENTS

- Driven individual.
- Entrepreneur spirit and ambitious.
- Curious.
- Commercial minded.
- Well-spoken verbally and written.

Benefits

- Real possibilities of being hired after the internship
- Schedule: 09.00-17.00
- 200€/monthly

1234 - Social media management assistant in a surf club in Barcelona, Spain

Location:	Barcelona, Spain
Languages:	Spanish (Native) and English (Intermediate)
Fields:	Communication / Journalism, Business, Digital marketing
Extra benefits:	Salary of 200-300 €.

Description:

Our collaborator is a paddle surf school and club with two very clear objectives: promote the culture of the sea and help our clients to go far with stand up paddle and reach their goals.

They are looking for someone to join their office team in their offices in Barcelona centre.

Tasks

- Create and manage content in our website (Wordpress and Prestashop)
- Manage day-to-day communications, posting responses from our accounts on platforms including Twitter, Facebook, Instagram and YouTube/Vimeo
- Measure social media growth and engagement using analytics tools
- Help develop and plan social media strategy
- Create content in our blog

Requirements

- Education related to customer service, tourism or administration, marketing
- Interest in the surf world is a plus
- Spanish and English fluent

Benefits

- Flexible schedule
- Possibility to participate in company classes and events
- Remuneration 250 € per month
- 40 hours/week

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1126 - German - Sales internship in Madrid

Location:	Madrid, Spain
Languages:	English (Intermediate) German
Fields:	Business
Extra benefits:	Salary of 200-300 €.

Description:

Our partner is a young business group that focuses strongly on the Research and Development in the field of marketing and communication. They are looking for active and dedicated interns to join their professional team in Sales Department for beauty products targeting both men and women. By being a part of this organization, you will have a precious opportunity to learn more about the most advanced techniques of sales and communication that they have implemented so far, not to mention practical experience in the industry of E-commerce.

Tasks:

- Contact with clients (B2C), email answering, Skype, phone calls, etc.
- Commercial support of every country
- Sales reports
- Sales control of ERP and online shop of the country
- Improvement proposals in order to boost sales in each country
- Telephone support B2B support and affiliation if necessary

Requirements:

- They are looking for candidates with a native language standard of German
- Spanish will be a plus
- Relevant study fields
- Strong communication and negotiation skills
- Prior experience is not compulsory but a plus

Internship hours:

40 hrs/ week

Remuneration:

40 hrs/ week, 200 euros per month or part-time ,20 hours , between 100-200 euros depending on the profile.

Location: Madrid

1113 - German - Sales and Marketing internship in Barcelona, Spain

Location:	Barcelona, Spain
Languages:	English (Intermediate) German
Fields:	Business
Extra benefits:	Salary of +500 €.

Description:

Our collaborator is a renting boats company located in Barcelona, Spain. It's a young a dynamic company that works in all over Spain. The company is now opening new markets in USA, Australia and South America and would need to have people to help with the business development.

Position: Sales and Marketing Assistant

Tasks:

- Sales assisting.
- Web advertisement management.
- Social Media management as Facebook and Instagram.
- Landings and blogs translations.
- Business development.

Requirements:

- German level as native standard.
- Good English or Spanish level.
- Marketing studies.
- Sales experience will be a plus.

Conditions:

- Full time position.
- 500€ monthly.
- Available minimum 6 months
- Possibility of being hired depending on performance.

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To apply, please go to <http://apply.spain-internship.com/>. Please write your university and coordinator name when applying.

1073 - Reception and Customer relationship management internship in Bilbao

Location:	Bilbao, Spain
Languages:	Spanish (Intermediate) and English (Advanced)
Fields:	Hospitality / Tourism
Extra benefits:	Includes accommodation.

Description:

Our collaborator is high quality modern hostel located in the heart of the Old Town of Bilbao, between the River and the Cathedral. It offers all the facilities you can expect from a great hostel; with stylishly decoration and modern atmosphere.

They are offering to their interns the opportunity to gain invaluable experience, enjoyable working atmosphere with great team members and ability to meet interesting people from all over the world improving this way your language skills.

Tasks:

- Develop customer service policies and procedures
- Handle face-to-face enquiries from customers
- Checking guests in and out
- Giving guests all information about Hostel regulations, explaining Hostel facilities to arriving guests
- Planning and organizing group arrivals
- Maintaining a positive selling approach to maximise yield in both occupancy and rates
- Liaising with other departments to prepare for group arrivals
- Assisting the Front office with closing accounts
- Answering all of the calls promptly in a courteous and efficient manner
- Assisting with breakfast service
- Social media marketing: optimize and lead any marketing strategies carried out in them.
- Keep updated the Social Media platforms (taking pictures and adding to the platform)
- Helping to develop hostel events

Requirements:

- Good English level
- Intermediate Spanish level

Internship hours:

- 40 hrs/week

Benefits

- Accommodation (share accommodation in a room with the other staff, mix gender) + breakfast provided

2790 - Customer service and sales internship in Barcelona

Location:	Barcelona, Spain
Languages:	Spanish (Intermediate) and English (Intermediate)
Fields:	Business
Extra benefits:	Salary of 200-300 €.

Description:

Our collaborator is a company that already runs a fleet of more than a 1.000 scooters in Spain's most touristic cities. The company rents scooters on a short and long term basis; basically to everyone who wants to experience the city from a different perspective, beyond the one of a normal tourist. Offices in Barcelona, Ibiza, Formentera and many more cities. You will be involved in numerous of activities in an international and dynamic environment, in the city center of Barcelona!

Tasks:

- Customer service and public relations
- Booking management
- Sales (distributing brochures and attracting clients).
- Answer emails and telephone assistance
- Renting contracts management.
- Use the ESR of the company.
- Tourist information.
- Collaboration with others department and partners
- Showing how the service works.

Requirements:

- English advanced
- Other languages would be a plus
- Drive license
- Minimum 5 months
- Beginner level of Spanish

Benefits:

200€ per month

848 - Marketing and Administration Internship in Sevilla, Spain

Location:	Sevilla, Spain
Languages:	English (Native) English
Fields:	Communication / Journalism, Copywriting, Business, Hospitality / Tourism, Digital marketing
Extra benefits:	Salary of 200-300 €.

Description:

Our collaborator is the largest online booking platform for unique nature-based accommodations all over the globe with emphasis on a five-star experience. They are offering to their clients a luxury experience of a lifetime that allows them to collect moments, not things! Close your eyes and think. Where do you want to go? What do you want to see? Where would you like to explore? That's what these destinations are all about.

Their team consists of globally minded individuals from over 10 different nationalities, who put a lot of thought and effort into cultivating a fun but also productive office culture, all of whom are interested in experiential travel and have lived abroad at least once in their lifetime. So, would you like to make your internship in a multicultural environment? Don't lose this opportunity!

Position: Marketing Assistant

Tasks:

- Assist copywriters with content creation
- Assist copywriters with database maintenance and reporting
- Complete market research as requested
- Assist management with marketing tasks

Requirements:

- Marketing experience
- English as a native standard level
- Problem solving skills
- Hard-working
- Detail oriented, careful
- Good technological skills

Conditions:

40h/week
200€/monthly

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To apply, please go to <http://apply.spain-internship.com/>. Please write your university and coordinator name when applying.

704 - Customer service, Reservation assistant and Marketing internship in Granada, Spain

Location:	Granada , Spain
Languages:	English (Intermediate)
Fields:	Business

Description:

Our collaborator provide a spectacular service to students and young professionals looking for accommodation in Granada. They have a young and international team which helps them grow further. If you would like to work in an international successful environment where you can develop your skills, then this is the right internship for you.

Tasks:

- Updating the rooms in the companies´ website
- Blogging and Social Media management and maintenance
- Online marketing management and maintaining Traffic driving in Facebook
- New bookings management, check arrival details, deposit appropriate amount payment (Reservation Form)
- Checking and updating all the customers information after their arrival
- Customer management
- Receiving of monthly rents.
- Management and maintenance of online platforms.
- Mailing with customers
- Sending and providing all kind of information about available accommodation, location, city, university.
- Introducing new bookings to the companies´ Management System
- Check in and check out

Requirements:

- Studies related to the vacancies
- Good Level of English

Benefits:

Unpaid position

700 - Customer service, Reservation assistant and Marketing internship in Seville, Spain

Location:	Sevilla, Spain
Languages:	English (Intermediate)
Fields:	Communication / Journalism, Business

Description:

Our collaborator provide a spectacular service to students and young professionals looking for accommodation in Seville. They have a young and international team which helps them grow further. If you would like to work in an international successful environment where you can develop your skills, then this is the right internship for you.

Tasks:

- Updating the rooms in the companies´ website
- Blogging and Social Media management and maintenance
- Online marketing management and maintaining Traffic driving in Facebook
- New bookings management, check arrival details, deposit appropriate amount payment (Reservation Form)
- Checking and updating all the customers information after their arrival
- Customer management
- Receiving of monthly rents.
- Management and maintenance of online platforms.
- Mailing with customers
- Sending and providing all kind of information about available accommodation, location, city, university.
- Introducing new bookings to the companies´ Management System
- Check in and check out

Requirements:

- Studies related to the vacancies
- Good Level of English

Benefits:

Unpaid position

678 - Danish - Customer Management

Location:	Sabadell, Spain
Languages:	Danish
Fields:	Communication / Journalism, Translator, Copywriting, Business, Digital marketing
Extra benefits:	Salary of 400-500 €.

Description:

Our collaborator is a company producing stickers at a high standard of quality and sustainability using the latest technology for cutting and printing to create them. Their offices are located in Sabadell, Barcelona, Spain.

Their team consists of talented designers from the decoration and e-commerce industry and their goal is to boost the decoration sector giving the customers an opportunity to be in direct contact with the producers.

Being a reference in their field in Spain, they are preparing their internationalization process. You would become a marketing assistant for your native country, experimenting a real process of internationalization and being a perfect opportunity for you to start your career!

Main tasks:

- Translations of products and documentation
- Marketing tasks to breach into foreign markets: research, proposing strategies.
- Marketing online
- Customer service management

Language skills:

- Danish proficiency language level

Requirements:

- Higher education undergraduate
- Highly motivated
- International ambitions
- Any previous SEO / marketing in E-commerce experience is a plus.

Education:

- sales, business, marketing, administration, advertising, communication

Benefits:

400€ / month

652 - Swedish- Sales internship in Madrid, Spain

Location:	Madrid, Spain
Languages:	English (Intermediate) Swedish
Fields:	Business

Description:

Our collaborator is a young but dynamic group who has experiences in innovation in Marketing and Communication. Their Sales Department is seeking potential and dedicated candidates to join their team in Madrid, Spain for beauty products targeting both men and women. Joining this team, you will have invaluable opportunities to learn the most advanced techniques of sales and communication as well as practical experience in E-commerce industry.

Tasks:

- Sales report, control of ERP and online shop of the country
- Contact and communicate with clients (B2C), email answering, Skype, phone calls, etc.
- Commercial support of and improvement proposals in order to boost sales in each country
- Telephone support B2B support and affiliation if necessary

Requirements:

- They are looking for candidates with a native standard level of Swedish
- Spanish will be a plus
- Relevant study fields
- Strong communication and negotiation skills
- Prior experience is not compulsory but a plus

Internship hours:

40 hrs/ week, 200 euros per month or
part-time ,20 hours , between 100-200 euros depending on the profile.

Location: Madrid

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To apply, please go to <http://apply.spain-internship.com/>. Please write your university and coordinator name when applying.

651 - Event and Entertainment Internship on the Spanish Coast - English/Spanish

Location:	Malaga, Spain
Languages:	Spanish (Intermediate) and English (Intermediate)
Fields:	Sports, Hospitality / Tourism
Extra benefits:	Includes accommodation.

Description:

Inspired by a commitment to excellence, our collaborator is a famous Hotel chain currently looking for motivated individuals to join their animation team, helping them with different animation activities, social events and other tourist activities! The mission of their team is to create unforgettable memories for their guests with a constantly creative approach.

You will closely do your internship alongside the entertainment team and support the event managers.

They need stone-and-bone entertainers with loads of energy a huge smile on their faces and a great team spirit for this position! You don't need to have experience to apply for this position but you definitely need to be active and friendly person!

If you like working with people from all ages and being on stage then this is your big chance!

Tasks:

- Sport activities (football, volleyball, etc.)
- Cultural activities (City tours)
- Recreational activities (Dances, Crafts)
- Games, Dancing Shows

Language requirements:

- English and Spanish intermediate

Other requirements:

- The candidate should be a dynamic person, decisive and sympathize with children.
- Available for at least 3 months.

Benefits:

- Accommodation and food will be provided

Locations:

Different location in the beautiful Spanish coasts (Malaga, Salou , Benidorm, Girona)

Be determined during the interview with the company

Internship hours:

40 hours per week

2928 - Paid 350€/month - IT internship in Marbella

Location:	Marbella, Spain
Languages:	English (Advanced)
Fields:	IT & Web development
Extra benefits:	Salary of 400-500 €.

Description:

Our collaborator a rapidly growing energy drink brand that reaches over 45 countries all over the globe and sponsors the world's top athletes. The company is looking for creative, outgoing individuals to join their dynamic and hardworking team to join their international and hard-working team in their offices in Marbella, Spain. This IT position will be split equally between the energy drink brand and car race and motorsport news website delivering English language news to every corner of the world.

Tasks:

- Web Programming
- Answering technical queries and assisting users on iOS and OSX
- Network Maintenance
- Maintenance of Wordpress based site
- Implementing fixes and changes to site
- Responsive web design

Requirements and professional skills:

- Web Administrator knowledge
- Senior Student
- Wordpress development experience
- DoubleClick for Publishers and Ad Tech knowledge
- Experience in installing WordPress plugins and customising their code
- Computer operator - Apple Macintosh
- WEB PROGRAMMING skill in HTML, CSS, PHP, Javascript / jQuery, BOOTSTRAP, SQL
- Photoshop (basic)
- English is a must, Spanish is a plus
- Minimum 6 months

Internship hours:

Monday- Friday 9.30am - 6.30pm with 1 hour lunch breaktion:

Location:

Marbella

Benefits:

350€/month

480 - Customer service, public relations, entertaining and events department in Barcelona

Location:	Barcelona, Spain
Languages:	English (Intermediate)
Fields:	Events, Hospitality / Tourism
Extra benefits:	Includes accommodation.

Description:

Our partner is a young and modern hostel located in Barcelona city centre. Their philosophy is to offer their guest a unique experience during their stay. Guests at the hostel share a cozy chill-out lounge with TV, projector and videogames. Bar with food and drinks, a fully equipped communal kitchen, an spacious terrace, outdoor jacuzzi, unlimited internet use, and computers.

Tasks:**PR**

- Welcoming guests and giving general information about the city.
- Helping reception and bar with their daily tasks(costumers service)
- Promoting and informing the guests about daily/weekly activities.
- Helping to develop hostel events.
- Promoting the company on Social Media platforms.

BAR

- Assisting with bar service
- Preparing drinks
- Serving customers

RECEPTION

- Assisting reception colleagues
- Giving guests all information about Hostel regulations, explaining Hostel facilities to arriving guests
- Checking guests in and out
- Helping customer
- Promoting and selling touristic products.

Requirements:

- Languages: The candidates must speak a good level of English. Spanish and French is not a requirement but a communicative level would be an advantage (as any other language).
- The most important thing is that the candidate is very communicative, dynamic, outgoing and always positive.
- Flexible to work and help in different departments.

Benefits:

- Free accommodation at the hostel in a Mixed-Gender room shared with working colleagues
- You will get 60€/month as pocket money
- Free buffet breakfast everyday (hot and cold food)

372 - Receptionist internship in Barcelona, Spain

Location:	Barcelona, Spain
Languages:	Spanish (Intermediate) and English (Intermediate)
Fields:	Hospitality / Tourism
Extra benefits:	Includes accommodation. Sabrina (01/09/16): interested in 181, 479, 335

Description:

Our collaborator is a luxury hostel chain, based in Seville, Madrid and Barcelona. Reviewed by its loyal customers as an unique and friendly hostel because of their staff, service and modern atmosphere. They are customer oriented which is really important for them as well as customer care and guest relations. Their staff is fun and close, making the stay of the customers as enjoyable as possible.

Position: Receptionist

Tasks:

- Respond to customer requests such as check-in and check-out,
- Assisting in the Front Office as required providing information and customer service;
- Reservation management, sales management,
- Answering telephone and email inquiries,
- Support for group bookings,
- Contact suppliers;

Requirements:

- Fluent in English
- Spanish intermediate
- Minimum 3 months

Benefits:

- Accommodation (shared room);
- Breakfast.
- 50% discount on meals purchased in the hostel.
- 40h/week.

368 - Reception Internship

Location:	Valencia, Spain
Languages:	Spanish (Beginner) and English (Advanced)
Fields:	Business, Hospitality / Tourism
Extra benefits:	Salary of 100-200 €. Includes accommodation. Breakfast

Description:

Our collaborator is a high quality Hostels chain, based in Spain. Awarded by Tripadvisor during many years as the best hostels in Spain, they are customer oriented being really important for them the customer care and the relation with the guests. Their staff is fun and close, making the stay of the customers as good as possible. This hostel is located in Valencia.

Reception and Customer relationship management position:

Tasks:

As a Reception and Customer relationship management member of a hostel, you will have to get involved in many different tasks, whilst remaining positive and keeping a smile on your face when dealing with customers. We really believe that this will be a really good experience to get to know different hotel working areas.

Main tasks

- Develop customer service policies and procedures
- Handle face-to-face enquiries from customers
- Checking guests in and out
- Basic concierge assistance
- Planning and organizing group arrivals
- Day to day processing and input of group reservations while following hotel reservations policy
- Maintaining a positive selling approach to maximise yield in both occupancy and rates
- Liaising with other departments to prepare for group arrivals
- Assisting the Front office with closing accounts
- Answering all of the calls promptly in a courteous and efficient manner

Requirements

- Fluent in English
- Able to provide a training agreement
- Open to work in different shifts Morning - Afternoon - Night, depending on the candidate.
- Some of the positions may require a certain level of Spanish.
- Minimum 3 months

Benefits

The internship is paid 100 € a month + Accommodation with the other staff and breakfast. Internet is also provided as well as living expenses as water, electricity, etc..

224 - Reception internship in a 5* Hotel in the city centre of Seville

Location:	Sevilla, Spain
Languages:	Spanish (Intermediate) and English (Intermediate)
Fields:	Business, Hospitality / Tourism
Extra benefits:	Accommodation+meals during working hours

Description:

Our collaborator is a well-known design hotel in the centre of the capital of Andalusia being a reference in the whole country for its design, location and concept. The hotel is located in the historical Centre of Seville in front of the Cathedral and a couple of minutes away from the shopping streets. The hotel is exclusive, having only 60 rooms of 5 different types. Every room is fully equipped and created with a difference concept. The location is an amazing complex consisting of 7 restaurants, cocktail bars, wellness spa, outdoor swimming pool and a great big terrace. With this internship you will develop skills such as organization, responsibility and commercial skills. You will be immersed in a multilingual environment so you will be able to learn and practice languages.

Reception position:

- Check guests in and out
- Basic concierge assistance
- Plan and organize group arrivals
- Assist in cash advances, exchange money, check guest folios
- Commercial information to customers

Requirements:

- Intermediate Spanish and fluent English

Benefits:

- Shared Accommodation
 - Meals during internship time
 - Locker
 - Training day
- Minimum 3 months

215 - Event and Entertainment Internship on the Spanish Coast - English/Spanish

Location:	Malaga, Spain
Languages:	Spanish (Intermediate) and English (Intermediate)
Fields:	Events, Sports, Hospitality / Tourism
Extra benefits:	Includes accommodation.

Description:

Inspired by a commitment to excellence, our collaborator is a famous Hotel chain currently looking for motivated individuals to join their animation team, helping them with different animation activities, social events and other tourist activities! The mission of their team is to create unforgettable memories for their guests with a constantly creative approach.

You will closely do your internship alongside the entertainment team and support the event managers.

They need stone-and-bone entertainers with loads of energy a huge smile on their faces and a great team spirit for this position! You don't need to have experience to apply for this position but you definitely need to be active and friendly person!

If you like working with people from all ages and being on stage then this is your big chance!

Tasks:

- Sport activities (football, volleyball, etc.)
- Cultural activities (City tours)
- Recreational activities (Dances, Crafts)
- Games, Dancing Shows

Language requirements:

- English and Spanish intermediate

Other requirements:

- The candidate should be a dynamic person, decisive and sympathize with children.
- Available for at least 3 months.

Benefits:

- Accommodation and food will be provided

Locations:

Different location in the beautiful Spanish coasts (Malaga, Salou , Benidorm, Girona)

Be determined during the interview with the company

Internship hours:

40 hours per week

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To apply, please go to <http://apply.spain-internship.com/>. Please write your university and coordinator name when applying.